

# WELCOME TO OUR UNIT

**SUCCESS IS  
IN YOUR CHOICES!**

Our Mary Kay Ash knew how important your 1st week is in launching your business!!

*We're on a Mission!!*

\$1,000,000 UNIT  
And  
20 New RED Jackets



**YOU CAN BE A 7 DAY WONDER BY SELLING 25 ITEMS IN ONE WEEK!  
ADD A TEAM MEMBER AND YOU ARE ON YOUR WAY TO YOUR RED JACKET!**

**Here are your tools to win!!!**

*Take this and shared it with everyone you meet!*



**Your “7 Day Wonder” Kit Includes:**

- ♥ How to EARN A MALIBU!
- ♥ Your “7 Day Wonder” Worksheet to record all sales in your first week
- ♥ Extraordinary Eyes

“Each morning we are credited with 86,400 seconds, and every night it rules off as lost whatever you haven’t used for a good purpose.”  
-Mary Kay Ash

**Here is what to say:**

I don’t know if you are aware of this, I am now teaching skin care and makeup artistry with Mary Kay. I have a challenge to sell 25 items in one week to win this gorgeous ring. I was wondering if you would look through my sheet and see if there is anything that interests you. It is OK if you don’t find anything. Can I make a couple of suggestions? (You want to recommend 3 products - look at your friend and see what she might need or value - for example, if she wears mascara, we have this wonderful makeup remover that Good Housekeeping has recommended as the #1 Eye Makeup Remover - for 15. The Ultimate Mascara - makes your lashes look like false lashes - for 15, etc.) Oh by the way, I have some specials - when you spend 50 you get one Lipstick or Lip Gloss of your choice @ 1/2 price. When you spend 100, you get a \$20 gift certificate that you can use at your facial with me.

You need approximately  
**70 COMPLETED DISCOVER SURVEYS**  
to be in position to **EARN** the use of a **Mary Kay Car**  
and **DRIVE FREE!**  
*See below for the way to do it.*



## **CHEVY MALIBU**

The best thing **YOU** can do for your career is to join with a friend!

A great strategy is to invite 5 or more friends to the

**Discovery Chat Link** on your **eBusiness Card**.

*(Or use the Link from Your Director.)*

Ask them to watch 1 of the videos to **DISCOVER**  
if Mary Kay would be right for them.

When you friends **submit the DISCOVERY SURVEY**  
**and has a short conversation with you and me,**









***your friends will earn a CHANCE to win THE Monthly \$500 Shopping Spree!***

***If your friend wins, you win too!***

You can also give them a **Lipstick or Lip Gloss** of their choice  
**at half price** to show your appreciation.

# Extraordinary Eyes

Created by My Pink Secretary www.MyPinkSecretary.com

<p><i>Defined Beauty</i></p> 	<p><i>Gorgeously Glam</i></p> 	<p><i>Everyday Perfection</i></p> 	<p><i>Active Allure</i></p> 
<p><b>NEW!</b></p> <p><b>Definition</b></p> 	<p><b>Volume</b></p> 	<p><b>Length</b></p> 	<p><b>Waterproof</b></p> 
<p><b>Mary Kay® Lash Love™ Mascara, \$15</b></p> <p>Defines, defends and delivers four times the volume without looking overdone.</p>	<p><b>Mary Kay® Ultimate Mascara™, \$15</b></p> <p>Bigger, bolder, longer-looking lashes with extreme volume.</p>	<p><b>Mary Kay® Lash Lengthening Mascara, \$15</b></p> <p>Lash-lengthening formula fortified with a vitamin B derivative for stronger-looking, softer-feeling lashes.</p>	<p><b>Mary Kay® Waterproof Mascara, \$15</b></p> <p>This triathlon-tested formula delivers longer-, thicker-looking lashes.</p>

## Bundles For Your Eyes

Bundle up three Mary Kay® Mineral Eye Color shades to make your eye color pop! \$24.00/bundle



### Brown Eyes

Hazelnut  
Emerald Noir  
Biscotti


### Blue Eyes

Cashmere Haze  
Shadow  
Smoky Quartz


### Green & Hazel Eyes

Sunlit Rose  
Merlot  
Blossom

### Must Haves!!



Mary Kay® Oil-Free Eye Makeup Remover \$17



Mary Kay® Perfect Palette \$18 unfilled

- ♥ Purchase a Compact Mini & get a set of Eye Applicators free!
- ♥ Buy \$50 and get a lipstick/gloss of your choice 1/2 OFF!
- ♥ Buy \$100 and get a \$20 Gift Certificate to use during your Mary Kay® facial with me!



Beginning Date \_\_\_\_\_  
Name \_\_\_\_\_

**7-DAY WONDER” Worksheet**  
My Director \_\_\_\_\_

Ending Date \_\_\_\_\_

Customer Name	Phone Number	Item Purchased	Cost	Tax	Payment Method
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					
11					
12					
13					
14					
15					
16					
17					
18					
19					
20					
21					
22					
23					
24					
25					

**TOTAL SALES** \_\_\_\_\_

**I DID IT!! I have won the 7 Day Wonder Ring!!!!**

(Circle your choice)

My ring size \_\_\_\_\_ (no 1/2 sizes) 3 of 33