

WELCOME TO OUR UNIT

**SUCCESS IS
IN YOUR CHOICES!**

Our Mary Kay Ash knew how important your 1st week is in launching your business!!

We're on a Mission!!

\$1,000,000 UNIT
And
20 New RED Jackets



**YOU CAN BE A 7 DAY WONDER BY SELLING 25 ITEMS IN ONE WEEK!
ADD A TEAM MEMBER AND YOU ARE ON YOUR WAY TO YOUR RED JACKET!**

Here are your tools to win!!!

Take this and shared it with everyone you meet!



Your “7 Day Wonder” Kit Includes:

- ♥ How to EARN A MALIBU!
- ♥ Your “7 Day Wonder” Worksheet to record all sales in your first week
- ♥ Extraordinary Eyes

“Each morning we are credited with 86,400 seconds, and every night it rules off as lost whatever you haven’t used for a good purpose.”
-Mary Kay Ash

Here is what to say:

I don’t know if you are aware of this, I am now teaching skin care and makeup artistry with Mary Kay. I have a challenge to sell 25 items in one week to win this gorgeous ring. I was wondering if you would look through my sheet and see if there is anything that interests you. It is OK if you don’t find anything. Can I make a couple of suggestions? (You want to recommend 3 products - look at your friend and see what she might need or value - for example, if she wears mascara, we have this wonderful makeup remover that Good Housekeeping has recommended as the #1 Eye Makeup Remover - for 15. The Ultimate Mascara - makes your lashes look like false lashes - for 15, etc.) Oh by the way, I have some specials - when you spend \$50 you get one Lipstick or Lip Gloss of your choice @ 1/2 price. When you spend 100, you get a \$20 gift certificate that you can use at your facial with me.

You need approximately

70 COMPLETED DISCOVER SURVEYS

to be in position to **EARN** the use of a **Mary Kay Car**
and **DRIVE FREE!**

See below for the way to do it.



CHEVY MALIBU

The best thing **YOU** can do for your career is to join with a friend!

A great strategy is to have 6 friends go to Randistevens.com,

select the **Opportunity Tab** and watch 1 of the 6 videos to

discover if **Mary Kay** is right for them. When you friends

CLICK ON YOUR DIRECTOR'S NAME and completes the

DISCOVER SURVEY, your friends will be rewarded with a

Lipstick or Lip Gloss of their choice **at half price**

to show your appreciation.

Extraordinary EYES!

TO COMPLETE YOUR EYE LOOK, PICK YOUR MASCARA
BASED ON THE FINISHED RESULT YOU WANT.



Expand/Extend:
**Lash Intensity®
Mascara, \$18**
*Magnify. Maximize.
Multiply the look of
your lashes. That's
intense!*



Definition:
**Lash Love®
Mascara, \$16**
*Defines, defends
and delivers four
times the volume.*



Volume:
**Mary Kay®
Ultimate
Mascara™, \$16**
*Bigger, bolder
lashes with extreme
volume.*



Length:
**Lash Love®
Lengthening
Mascara, \$16**
*Defines, defends
and delivers four
times the volume.*



Waterproof:
**Lash Love®
Waterproof
Mascara, \$16**
*Defines, defends
and delivers four
times the volume.*



Full/Fluttery:
**Lash Love
Fanorama™
Mascara, \$16**
*Lash love formula with
brush that works from
root to tip for a seriously
fanned-out look!*

BUNDLES FOR YOUR EYES

*Bundle up three Mary Kay® Mineral Eye Color shades to make
your eye color pop! \$24.00/bundle*



Brown Eyes:
*Hazelnut
Emerald Noir
Biscotti*



Blue Eyes:
*Cashmere Haze
Shadow
Smoky Quartz*



Green/Hazel Eyes:
*Sunlit Rose
Merlot
Blossom*

Must Haves!

**Mary Kay®
Oil-Free
Eye Makeup
Remover
\$18**



**Mary Kay
Perfect Palette®
(unfilled)
\$18**

- Purchase an eye shadow bundle & Perfect Palette & get the Eye Applicators free!
- Buy \$50 and get a 1/2 Price Coupon on a single item!
- Buy \$100 and get a \$20 Gift Certificate to use during your Mary Kay® facial with me!



Beginning Date _____
Name _____

7-DAY WONDER” Worksheet
My Director _____

Ending Date _____

Customer Name	Phone Number	Item Purchased	Cost	Tax	Payment Method
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					
11					
12					
13					
14					
15					
16					
17					
18					
19					
20					
21					
22					
23					
24					
25					

TOTAL SALES _____

I DID IT!! I have won the 7 Day Wonder Ring!!!!

(Circle your choice)

My ring size _____ (no 1/2 sizes) 3 of 33