



# Have You Ever Pondered Pink?

Name: \_\_\_\_\_ Phone Number: \_\_\_\_\_ Best time to reach: \_\_\_\_\_

Date: \_\_\_\_\_ E-mail: \_\_\_\_\_ Consultant's Name: \_\_\_\_\_

Occupation: \_\_\_\_\_ Favorite MK Product tried today: \_\_\_\_\_

## Mark the group of words that best describes you:

(1) First Choice, (2) Second Choice

- |  |  |  |   |
|--|--|--|---|
| <input type="checkbox"/> Results-Oriented<br>Quick Decisions<br>Time is Valuable<br>In Control | <input type="checkbox"/> People-Oriented<br>Love to Talk<br>Motivational<br>Enthusiastic | <input type="checkbox"/> Family-Oriented<br>Loyal<br>Slow to Change<br>Security-Minded | <input type="checkbox"/> Detail-Oriented<br>Perfectionist<br>Critical<br>Analytical |
|--|--|--|---|

### MK Facts Survey

These are some reasons others have chosen to become **MK** consultants.

*Which of these things appeal to you?*

- |                            |  |
|----------------------------|--|
| • Extra income             | • FREE Car for you & your family         |
| • Flexible Hours           | • Recognition-Prizes, awards & gifts     |
| • Product at Cost          | • Being your own Boss-Set your own hours |
| • Higher Self Esteem       | • Positive Friends-Support System        |
| • Tax Advantages           | • Mentoring & Leading Women              |
| • No Territories or Quotas | • Company Philosophy                     |

Have you ever thought about doing something on the side to make extra money?

\_\_\_\_\_ yes \_\_\_\_\_ no

What would you rate your interest level in having your own Mary Kay business?

A- Absolutely, let's get started today!

B- Buy me a coffee, I need more information!

C- Thank you, but I love being a customer!

From time to time, my Director selects a small group of women from these surveys to join us for coffee. If your profile is selected, would you meet with us?

\_\_\_\_\_ yes \_\_\_\_\_ no \_\_\_\_\_ maybe

Thanks for your input!



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